



# Registered Nurse

**STI**

**SOUTHEAST  
TECHNICAL INSTITUTE**

Southeast Technical Institute

# New Program Application

Associate of Applied Science Degree in Nursing

LPN to RN



Spring 2012

# LPN to RN

## Associate of Applied Science

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### Executive Summary

Southeast Technical Institute requests approval to start a LPN to RN Program. This program will be twelve months in length and award an Associate of Applied Science Degree. This program will be offered in the following instructional delivery models:

- AAS Degree starting Spring 2012 offered traditionally on STI's campus
- Some courses included in the program are also offered in on-line and hybrid formats.

Southeast Technical Institute is an excellent fit for this new program as we currently offer a very successful LPN program and this program will be able to share facilities and equipment. This program will allow students with a LPN diploma to earn an Associate Degree in Nursing. These students will be eligible to sit for the NCLEX – RN Examination and become Registered Nurses. Graduates will be employed in:

- Full service hospitals
- Specialty hospitals
- Specialty clinics
- General clinics
- Long term care
- Home health care
- Hospice
- Assisted living

This program will be an excellent addition to our Health Technology Programs and will provide graduates with additional employment and career advancement opportunities.

### Identification and Description of the Program

The Associate of Applied Science Degree in Nursing provides LPNs the opportunity to advance their education and careers by becoming Registered Nurses. The additional course work in the AAS Nursing Degree will expand their knowledge and expertise as nurses. These skills will complement the technical skills that are the foundation of their program area.

## Objectives and Purpose of the Program

The primary objective of this program is to build on the foundation nursing skills of Licensed Practical Nurses, allowing them to advance to the role of Registered Nurse. This objective will be met by providing didactic and clinical nursing education utilizing curriculum approved by the South Dakota Board of Nursing.

General Program Objectives include:

- Build on clinical skills and knowledge necessary to modify patient treatment plans as indicated by patient's response and condition
- Demonstrate nursing skills required of a registered nurse
- Maintain accurate, detailed reports and records
- Develop specific goals and plans to prioritize, organize and accomplish work
- Demonstrate professional behaviors consistent with the profession and employer expectations utilizing relevant ethical and legal considerations
- Evaluate information using 21<sup>st</sup> Century Skills including problem solving and critical thinking skills relevant to a nursing position
- Communicate effectively with patients, colleagues, and other health care personnel based upon respect for the dignity and worth of each person
- Exhibit behavior conducive to effective teamwork
- Develop leadership skills to positively impact the workplace
- Expand students knowledge of the nursing profession
- Provide an understanding of how documentation and other forms of communication create a more effective workplace
- Provide students with the knowledge, skills and attitudes to advance their nursing careers
- Utilize theories and concepts to understand human behavior
- Demonstrate an awareness of the health care organization and respect for diversity

## Methods of Attaining the Objectives of the Program

Upon receipt of the State Board of Education approval and the South Dakota Board of Nursing approval, Southeast Technical Institute will accept 24 students for the first class to begin in Spring of 2012. The marketing campaign to recruit students will include web, print and radio spots as well as contacting prior LPN graduates.

The LPN to RN Program will be offered traditionally on campus a limited number of days per week to allow students to maintain full-time employment. Students will attend instructor supervised clinical shifts at regional healthcare facilities. Courses will also be offered in hybrid formats. Southeast has been a laptop campus longer than any school in South Dakota and all classes utilize the Learning Management System, providing students with resources during class and supplemental material and information outside the classroom.

Throughout the development and successful implementation of the Licensed Practical Nursing Program, Southeast Technical Institute has worked with numerous individuals in the health care industry in our region. Many of these representatives have been encouraging the development of a LPN to RN program to allow employees to advance their education and skills as nurses. As with all other programs, Southeast Technical Institute will establish an advisory board to assist in the development and refinement of curriculum.

## Description of Labor Market Demands in the United States and South Dakota

### Employment Projections for Registered Nurses

South Dakota				
Program Title & Matching SOC* Code	SOC* Title	2008 Base Number of Jobs	2018 Projected Number of Jobs	Percent Change
Registered Nurse				
29111	Registered Nurse	10,490	12,650	20.6%

United States				
Program Title & Matching SOC* Code	SOC* Title	2008 Base Number of Jobs	2018 Projected Number of Jobs	Percent Change
Registered Nurse				
29111	Registered Nurse	2,618,700	3,200,200	22%

*SOC\* - Standard Industrial Classification*

*Source: Labor Market Information Center, SD Department of Labor  
Bureau of Labor Statistics, US Department of Labor*

### Population to be Served by the Program

This program will be available to all students who successfully meet Southeast Technical Institute admission criteria established for the program. No restriction will be made regarding race, creed, gender or age. Southeast Technical Institute will recruit students from a variety of backgrounds including both traditional and non-traditional. Prior graduates will also look at this program as a way to advance from a diploma to an Associate Degree.

### Program Capacity

Starting Semester	Delivery Format	Capacity
Spring 2012	Traditional Day	24
Spring 2013	Traditional Day	32

## Projected Three-Year Budget Plan

One full-time faculty position will be added. Additional coursework will be taught by adjunct faculty.

	FY 12	FY 13	FY 14
Instructor Salary/benefits	74,100	76,333	78,623
Adjunct Faculty	21,000	28,000	28,000
Equipment	50,000	10,000	10,000
Supplies	10,000	10,000	10,000
Travel - In District	1,000	1,000	1,000
Travel – Out-of-District	2,000	2,500	2,500
Dues/Fees	3,500	3,500	8,000
Training	1,000	1,000	1,000
Totals	162,600	132,333	139,123

## Program Competencies and Entry and Exit

### Program Competencies

Students with a diploma in Practical Nursing will be able to complete required coursework in 12 months.

Program competencies will be developed, reviewed and validated by the STI Curriculum Committee and the program advisory committee. This program will be recommended to the curriculum committee as a laptop program.

### Entry and Exit Points

Entry dates – Spring, 2012. Entry is desired at the start of the Spring semester, but students will be able to enroll in some classes at the start of the Fall semester.

Exit point: Graduation with Associate of Applied Science Degree after twelve months.

STI is constantly working to provide additional paths through articulation agreements with 4 year colleges and universities. We will work on developing additional agreements to meet the needs of graduates from this program.

The addition of an AAS in Nursing Degree completes the degree ladder and provides additional educational pathways which will enable students to advance from a diploma program into an Associate Degree in Nursing that then qualifies them to pursue a BS Degree.

## Statement of Non-Duplication

There are no similar LPN to RN Programs offered at any South Dakota Technical Institute.

## Curriculum Design

See Appendix A for Curriculum Sequence

## Wage Factor

Wages for Registered Nurses				
South Dakota				
Program Title & Matching SOC* Code	SOC* Title	2010 Average Wage	Starting Wage Range	
			10 <sup>th</sup> Percentile	25 <sup>th</sup> Percentile
29111	Registered Nurse	26.21	18.86	21.43

United States				
Program Title & Matching SOC* Code	SOC* Title	2010 Average Wage	Starting Wage Range	
			10 <sup>th</sup> Percentile	25 <sup>th</sup> Percentile
29111	Registered Nurse	31.10	21.24	25.47

*SOC\* - Standard Industrial Classification*

*\*Data source: South Dakota Department of Labor.*

## Suggested CIP Code

**CIP Code: 51.3801**

**Title:** Registered Nursing/Registered Nurse

**Definition:** A program that generally prepares individuals in the knowledge, techniques and procedures for promoting health, providing care for the sick, disabled, infirmed, or other individuals or groups. Includes instruction in the administration of medication and treatments, assisting a physician during treatments and examinations, referring patients to physicians and other health care specialists, and planning education for health maintenance.

# Appendix A – Curriculum Design

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## LPN to RN Associate of Applied Science in Nursing

This program will allow students with LPN diplomas and license to earn an AAS Degree in Nursing. These students would be eligible to sit for the NCLEX-RN examination and become registered nurses.

Practical Nursing Diploma Completion	53 credits
Additional Credits for AAS Degree listed below	<u>43 credits</u>
<b>Total Credits</b>	<b>96 credits</b>

Prerequisite courses completed before the start of the nursing courses:

Course Number	Course Title	Credits	Lecture/Lab
SPCM 101T	Fundamentals of Speech	3	3/0
CHEM 106T	Chemistry	4	3/2
SOC 150T or 250T	Social Problems or Marriage and the Family	3	3/0
PHGY	Physiology	4	3/2
	<b>Total Credits</b>	<b>14</b>	

<i>NURS 198H</i>	<i>Nursing Transition to STI Only for LPNs who did not attend STI or who have been out of school for an extended period of time</i>	<i>1</i>	<i>1/0</i>
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### Spring 2012 Semester

Course Number	Course Title	Credits	Lecture/Lab
BIOL	Microbiology	4	3/2
NURS 200H	RN Role I	2	1/2
NURS 212H	Pharmacology for the Registered Nurse	2	2/0
NURS 210	Nursing Across the Lifespan I	6	5/2
	<b>Total Credits</b>	<b>14</b>	

### Summer 2012 Semester

Course Number	Course Title	Credits	Lecture/Lab
NURS 220	Nursing Across the Lifespan II	5	4/2
	<b>Total Credits</b>	<b>5</b>	

### Fall 2012 Semester

Course Number	Course Title	Credits	Lecture/Lab
NURS 230	Nursing Across the Lifespan III	6	5/2
NURS 260H	RN Role II/Practicum	4	1/40
	<b>Total Credits</b>	<b>10</b>	

# Appendix B – Letters of Support

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Diana Vander Woude, RN, MS  
Vice President, Learning & Development  
Sanford Health, Sioux Falls, SD

Judy Blauwet, RN, BSN, MPH, FACHE, NE-BC  
Senior Vice President Hospital Operations/CNO  
Avera McKennan Hospital & University Health Center, Sioux Falls, SD

Ardelle Kleinsasser, RN-BC, MS  
Education Coordinator  
Department of Veterans Affairs  
VA Medical Center, Sioux Falls, SD

Carol A. Regier  
Executive Director  
Keystone Treatment Center, Canton, SD

Karen Ross, RN  
Director of Nursing  
Keystone Treatment Center, Canton, SD

1305 W 18th Street  
PO Box 5039  
Sioux Falls, SD 57117-5039

Ph: (605) 333-1000  
sanfordhealth.org



June 5, 2011

Gloria Damgaard, RN, MS  
Executive Director  
South Dakota Board of Nursing  
4305 S Louise Ave, Suite 201  
Sioux Falls, SD 57106-3115

Dear Gloria and Members of the SD Board of Nursing:

On behalf of Sanford Health, I am writing this letter of support for Southeast Technical Institute and their desire to provide an LPN to RN program option. As the Vice President of Learning & Development at Sanford Health, our Center for Learning is responsible for the orientation and onboarding of nurses throughout the organization and also supports their continuing professional development efforts.

We enthusiastically offer our support to Southeast Technical Institute as the organization pursues SD Board of Nursing approval for an LPN to RN program. The Registered Nurse graduates of this program will provide a highly valuable resource for rural communities and primary care clinics. Our growing Sanford facilities need ready access to a qualified pool of healthcare providers to care for patients that seek care.

An associate degree program of this nature provides an additional and affordable option for nurses who experience limited financial resources and desire access to further educational development. We anticipate continued growth within Sanford Health and a continued demand for Registered Nurses. The Southeast Technical Institute program will provide such opportunities, particularly for our primary care clinics and rural healthcare sites thereby ensuring continued quality care for the patients we serve.

Thank you for the opportunity to offer this letter of support and we look forward to working with the SD Board of Nursing and Southeast Technical Institute in this effort.

Best regards,

A handwritten signature in cursive script that reads "Diana Vander Woude".

Diana Vander Woude, RN, MS  
Vice President, Learning & Development

Our Mission:  
Dedicated to the work of  
health and healing

May 31, 2011

Jeffrey R. Holcomb, President  
Southeast Technical Institute  
2320 North Career Ave.  
Sioux Falls, SD 57107-1301

Dear Mr. Holcomb:

I am writing this letter in support of your intent to develop an LPN to RN degree completion program.

According to information from Southeast Technical Institute (STI) officials, there is a disconnect between your LPN students and their getting admitted into other collegiate associate degree nursing programs. The LPN degree allows an affordable entry level into nursing. We are highly supportive and encourage LPN's to climb the nursing ladder and eventually achieve a four-year RN level. If students can attain the Associate RN degree, there are greater opportunities to pursue a four-year Bachelor's of Science in Nursing either locally or via online or distance programs, particularly for those in rural areas.

The STI LPN program prepares graduates to be highly successful and competent in a degree nursing program. There are limited, affordable opportunities locally for students to advance their nursing education and careers. With the dramatic increase in an aging population and projected nursing shortages, the need for registered nurses will continue to grow. STI's proposal to develop an LPN to Associate RN degree program will assist in addressing those shortages.

I highly endorse Southeast Technical Institute's efforts to develop and implement a high-quality program that meets the needs of our community and region.

Sincerely,



Judy Blauwet, RN, BSN, MPH, FACHE, NE-BC  
Sr. Vice President Hospital Operations/CNO



**DEPARTMENT OF VETERANS AFFAIRS**  
**Sioux Falls VA Medical Center**  
**PO Box 5046, 2501 West 22<sup>nd</sup> Street**  
**Sioux Falls, South Dakota 57117**

June 10, 2011

In Reply Refer To: 438/118E

Kristin Possehl, RN, MSN, MEd  
LPN Program Director  
605-367-4753  
Southeast Technical Institute  
2320 N. Career Ave.  
Sioux Falls, SD 57107

Dear Kristin,

I fully endorse the plan for Southeast Technical Institute to establish an Associate Degree RN Program. We have a fairly large number of RNs at VA who are close to retirement and anticipate that we will need to fill RN vacancies within the next 3-5 years.

Also, we would be happy to serve as a clinical site for these students at this medical center. We have enjoyed an excellent relationship with Southeast Technical Institute over the years and have been very satisfied with Southeast Technical Program graduates.

Sincerely,

A handwritten signature in cursive script that reads "Ardelle Kleinsasser".

Ardelle Kleinsasser, MS, RN-BC  
Education Coordinator (118E)  
VA Medical Center (438)  
2501 West 22<sup>nd</sup> St.  
Sioux Falls, SD 57105  
Phone (605) 333-6807  
FAX (605) 977-4401



## KEYSTONE TREATMENT CENTER

PO Box 159, 1010 E. Second St., Canton, SD 57013  
(605) 987-5659 1-800-992-1921  
FAX (605) 987-2365

"The Beginning of Freedom"  
A Member of CRC Health Group, Inc.

June 9, 2011

Kristin Possehl  
LPN Director  
Southeast Technical Institute

To Who It May Concern:

Keystone Treatment Center has been very pleased with the Preceptorship Program they have with Southeast Technical Institute. We feel the quality of the program will definitely fit with the development of the RN program at Southeast.

Keystone would heartily support the new RN Program and feel it would be a real asset for the nursing field in the state.

Please feel free to contact me with any questions.

Sincerely,

Carol A. Regier  
Executive Director  
Keystone Treatment Center  
Canton, SD 57013

CAR/me

*"Help for Today, Hope for Tomorrow"*

Outreach Offices: 7511 S. Louise Ave., Sioux Falls, SD 57108 • (605) 335-1820 • Fax (605) 335-3282



## KEYSTONE TREATMENT CENTER

1010 E. Second St., Box 159, Canton, SD 57013  
(605) 987-2751 1-800-992-1921  
FAX (605) 987-2365

"The Beginning of Freedom"

June 9, 2011

Kristin Possehl  
LPN Program Director  
2320N Career Ave.  
Sioux Falls, SD 57107

To whom it may concern:

I am writing this letter in support of Southeast Technical Institute proposing the addition of a LPN to RN program.

The quality of the high standards of education makes Southeast Technical Institute a valuable program for the community.

The program does an excellent job of training their LPN students. They are ready for the work force after graduation.

Keystone Treatment Center is very pleased with our working relationship - providing clinical sites for the nursing program. We also provide preceptorships for the students. We have gained excellent employees at our facility after the preceptorship.

Keystone Treatment Center would support the addition of a LPN to RN program

Sincerely,  
Karen Ross RN  
Director of Nursing